

Wheel Loader for WPC
Bid #PC-142-09, File #321, Opened Thursday, September 17, 2009

Description of Item	Vendors				
	Kan Equip, Inc.	Sellers Equipment	Martin Tractor	Martin Tractor Alt 1	Martin Tractor Alt 2
Make	New Holland	JCB	Caterpillar	Caterpillar	Caterpillar
Model	W190B	456ZX	950H	938H	938H
Price	\$ 137,900.00	\$ 194,445.00	\$ 217,058.00	\$ 154,610.00	\$ 167,060.00
Trade-In Allowance	(21,000.00)	(32,687.00)	(27,500.00)	(27,500.00)	(27,500.00)
Total with Trade-In	116,900.00	161,758.00	189,558.00	127,110.00	139,560.00
Optional Equipment					
Quick Attach Tool Carrier	7,500.00	4,612.00	5,230.00	5,230.00	5,230.00
Automatic Lubrication System	N/A	4,032.00	6,166.00	6,166.00	6,166.00
Tool Carrier Box with Lock	90.00	-	-	-	-
Total with Options	\$ 124,490.00	\$ 170,402.00	\$ 200,954.00	\$ 138,506.00	\$ 150,956.00
Warranty Options					
2-Year Extended Warranty	\$ 2,200.00	\$ -	N/A	N/A	N/A
Hours	2,000	2,000			
Includes	Parts & Labor	Full			
3-Year Extended Warranty	\$ 4,100.00	\$ 4,854.00	N/A	N/A	N/A
Hours	2,000	3,000			
Includes	Parts & Labor	Full			
SAE NET HP @ RPM (197 @ 2,000)	198 @ 2,000	206 @ 2,200	197 @ 1,800	180 @ 1,800	180 @ 1,800
Weight (38,000#)	38,900	48,000	42,400	36,300	36,300
Hydraulics (3,600 @ 2,200)	Not listed	Not listed	3,750 @ 1,800	3,750 @ 1,800	3,750 @ 1,800
Distance to Warranty Shop	3.16 miles	8.7 miles	5.84 miles	5.84 miles	5.84 miles
Days to Delivery	Not listed	120	Not listed		Not listed
Exceptions	None listed	Tool box included	Tool box included	Tool box included	Tool box included
		2-yr full warranty included	Warranty is 7 years or 5,000 hours	Warranty is 7 years or 5,000 hours	Warranty is 7 years or 5,000 hours
		Cummins 6CT8.3C		In stock	Factory offer
		Front & rear limited slip drives			

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Description of Item	Vendors				
	V L Phillips Co.	GW Van Keppel	GW Van Keppel Alt	Murphy Tractor	
Make	Case	Volvo	Volvo	John Deere	
Model	821E	L110F	L110F	644K	
Price	\$ 148,229.01	\$ 173,107.00	\$ 186,319.00	\$ 202,278.00	
Trade-In Allowance	(21,500.00)	(20,000.00)	(20,000.00)	(14,650.00)	
Total with Trade-In	126,729.01	153,107.00	166,319.00	187,628.00	-
Optional Equipment					
Quick Attach Tool Carrier	6,242.86	4,000.00	4,000.00	5,079.34	
Automatic Lubrication System	8,073.70	5,500.00	5,500.00	7,761.95	
Tool Carrier Box with Lock	192.32	-	-	-	
Total with Options	\$ 141,237.89	\$ 162,607.00	\$ 175,819.00	\$ 200,469.29	\$ -
Warranty Options					
2-Year Extended Warranty	\$ 716.00	\$ 1,368.00	N/A	\$ 4,826.00	
Hours		2,000			
Includes		Full			
3-Year Extended Warranty	\$ 1,794.00	\$ 3,830.00	\$ -	\$ 5,896.00	
Hours		4,000	**4,000**		
Includes		Full	Full		
SAE NET HP @ RPM (197 @ 2,000)	198 @ 1,800	230 @ 1,700	230 @ 1,700	232 @ 1,700	
Weight (38,000#)	37,844	40,340	40,340	Exceeds	
Hydraulics (3,600 @ 2,200)	3,600 PSI	3,420 @ 1,900	3,420 @ 1,900	3,650 PSI	
Distance to Warranty Shop	5.95 miles	5.06 miles	5.06 miles	3.58 miles	
Days to Delivery	60 - 90	90	90	45	
Exceptions	None listed	Tool box included	Tool box included	Tool box included	
			Guaranteed repurchase for \$112,149 @ 3yrs/**3,600**		
			Page 10 lists 4,000		